



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 40

CTC	
Market Report	
• Good demand .	
• Liqueuring Assams tended easier following quality.	
• Cleaner, well made mediums barely steady. Remainder sold at easier levels.	

Buying Analysis	
• Hindustan Unilever & TCPL : Operated	
• Western India : Good enquiry on liquoring teas.	
• Exporters : Some enquiry on bolder broken & fannings. Other Internal and Local : Fair Support.	

Orthodox	
Market Report	
• Good demand .	
• Nominal quantity of tippy teas on offer readily absorbed at levels lower than last. Clean well made and tippy Whole leaf sold at irregularly lower rates.	
• Remainder Whole leaf irregular around last. Larger Broken irregular around last. Smaller Broken and Fannings irregularly lower. Cleaner secondaries sold at fully firm rates.	

Buying Analysis	
• Middle East : Active.	
• CIS: Good Support.	
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DUST	
Market Report	
• Good demand	
• Liqueuring Assams tended easier following quality.	
• Medium Assams and Cachars followed similar trend. Dooars tended easier and witnessed outlots.	

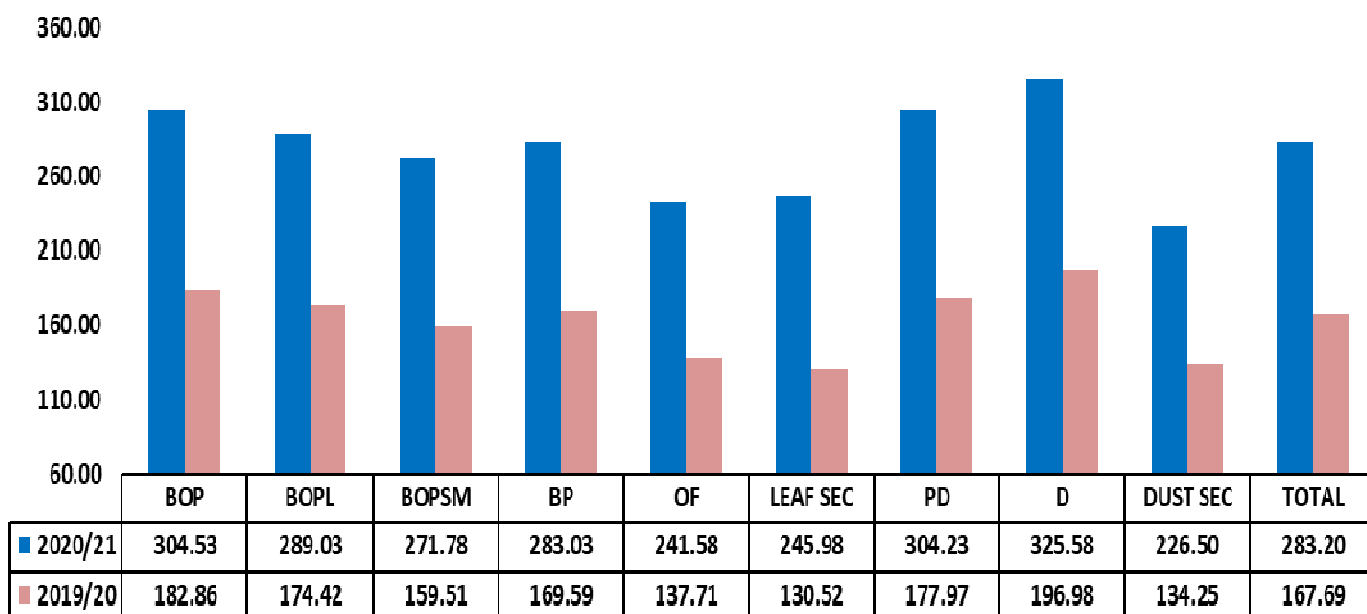
Buying Analysis	
• Hindustan Unilever : Operated & TCPL : Selective	
• Western India : Active on liquoring teas.	
• Other Internal and Local : Fair Support .	

Darjeeling	
Market Report	
• Fair demand.	
• Well made Whole leaf and Broken met with some resistance as compared to last week. Broken and Fannings followed a similar trend	
• TCPL : Selective Local and Other Internal : Operating Exporters: Quiet .	

AUCTION AVERAGES									
	2020/21			2019/20			UPTO SALE 40		
	SALE 40	SALE 39	+/-	SALE 40	SALE 39	+/-	2020/21	2019/20	2018/19
CTC LEAF	259.11	269.56	-10.45	160.73	157.83	2.90	280.22	164.99	156.21
DUST	257.58	268.26	-10.68	182.52	176.05	6.47	289.86	174.26	171.08
TOTAL	258.59	269.09	-10.50	166.88	162.82	4.06	283.20	167.69	160.79
ORTHODOX	278.46	273.43	5.03	202.13	205.29	-3.16	290.40	234.76	199.81
DARJEELING	382.64	375.78	6.86	331.04	349.23	-18.19	411.87	374.34	397.92
ALL TEAS	265.32	271.70	-6.38	179.32	174.35	4.97	287.29	188.82	170.67

KOLKATA AUCTION AVERAGES							
SALE		36	37	38	39	40	41
CTC LEAF	2020/21	293.76	286.33	275.22	269.56	259.11	
	2019/20	174.26	163.88	158.19	157.83	160.73	No Sale
DUST	2020/21	306.91	276.61	272.53	268.26	257.58	
	2019/20	186.60	178.99	178.30	176.05	182.52	No Sale
TOTAL	2020/21	297.82	283.20	274.34	269.09	258.59	
	2019/20	177.56	168.08	164.01	162.83	166.88	No Sale
ORTHODOX	2020/21	271.54	273.05	279.26	273.43	278.46	
	2019/20	203.87	209.05	208.23	205.29	202.13	No Sale
DARJEELING	2020/21	325.18	378.57	443.27	375.78	382.64	
	2019/20	338.82	319.92	337.93	349.23	331.04	No Sale

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 40



KOLKATA GRADE WISE ORTHODOX AVERAGES UPTO SALE 40

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	673834.8	359.96	1154286.8	298.31	FBOP	2530990.5	301.06	3301085.4	253.46	GBOP1/FBOP1	975442.7	199.01	1592005.1	122.98
TGFOP	1540898.4	336.60	2083992.3	277.49	GFBOP	897003.7	299.11	1829932.0	253.80	BOPF/GOF/FOF	1297399.5	240.51	1984853.9	188.33
GPOP	887363.1	295.56	1405691.6	260.67	GBOP	1249485.8	294.17	2277941.6	239.12					
FOP	759180.2	252.58	1270848.9	196.79	BPS	390231.0	288.05	526660.5	231.22					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	21,20,366	11,98,337	263.07	43%	18,03,082	11,71,698	273.77	35%	2,14,67,711	1,71,99,237	285.30	20%
FANNINGS	5,78,178	2,89,089	257.66	50%	5,48,478	3,24,678	268.90	41%	67,30,180	50,24,361	277.42	25%
LEAF SEC.	1,79,108	1,62,937	232.51	9%	1,91,830	1,78,345	243.14	7%	23,34,587	21,41,643	245.98	8%
LEAF TOTAL	28,77,652.3	16,50,363.2	259.11	43%	25,43,389.7	16,74,720.6	269.56	34%	3,05,32,479.4	2,43,65,241.6	280.22	20%
DUST	10,68,551	6,23,464	274.12	42%	8,90,226	6,62,210	289.37	26%	97,95,907	76,22,753	317.00	22%
DUST SEC.	3,20,294	2,30,184	212.76	28%	3,41,058	2,95,323	220.92	13%	40,61,656	32,65,132	226.50	20%
DUST TOTAL	13,88,844.7	8,53,648.2	257.58	39%	12,31,283.9	9,57,532.6	268.26	22%	1,38,57,562.9	1,08,87,885.2	289.86	21%
TOTAL	42,66,497.0	25,04,011.4	258.59	41%	37,74,673.6	26,32,253.2	269.09	30%	4,43,90,042.3	3,52,53,126.9	283.20	21%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,55,502	3,23,179	301.61	9%	3,63,231	3,31,283	295.94	9%	63,83,776	55,31,659	317.44	13%
BROKENS	4,62,359	4,40,055	281.61	5%	5,11,515	4,62,573	280.79	10%	74,64,340	63,59,333	296.05	15%
FANNINGS	1,00,951	78,464	216.57	22%	1,02,766	80,866	216.97	21%	17,54,405	14,49,706	237.06	17%
SECONDARY	65,417	57,850	209.11	12%	93,437	89,497	203.09	4%	12,48,499	11,54,405	196.65	8%
ORTH. TOTAL	9,84,229.3	8,99,548.1	278.46	9%	10,70,948.1	9,64,218.2	273.43	10%	1,68,51,019.7	1,44,95,103.5	290.40	14%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	56,699	21,921	543.60	61%	46,617	21,881	581.83	53%	6,78,505	3,55,613	640.68	48%
BROKENS	15,810	10,378	227.78	34%	12,828	12,119	234.22	6%	3,41,509	2,27,865	248.48	33%
FANNINGS	20,520	10,683	202.79	48%	22,098	16,062	201.88	27%	3,79,843	2,12,848	204.52	44%
DARJ. TOTAL	93,028.4	42,982.0	382.64	54%	81,542.0	50,062.0	375.78	39%	13,99,856.5	7,96,327.4	411.87	43%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2877652.3	1650363.2	259.11	43%	2543389.7	1674720.6	269.56	34%	30532479.4	24365241.6	280.22	20%
2019-20	2526092.0	1818113.5	160.73	28%	3522027.1	2703572.7	157.83	23%	58584555.1	42378073.2	164.99	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1388844.7	853648.2	257.58	39%	1231283.9	957532.6	268.26	22%	13857562.9	10887885.2	289.86	21%
2019-20	876947.4	715548.0	182.52	18%	1329218.4	1021096.4	176.05	23%	23537658.2	17379663.6	174.26	26%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	984229.3	899548.1	278.46	9%	1070948.1	964218.2	273.43	10%	16851019.7	14495103.5	290.40	14%
2019-20	1403062.9	1180303.1	202.13	16%	1456792.5	1049713.2	205.29	28%	26684544.7	22197969.0	234.76	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	93028.4	42982.0	382.64	54%	81542.0	50062.0	375.78	39%	1399856.5	796327.4	411.87	43%
2019-20	95473.8	30122.8	331.04	68%	128409.0	59663.0	349.23	54%	2212594.5	1311506.7	374.34	41%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	5343754.7	3446541.5	265.32	36%	4927163.7	3646533.4	271.70	26%	62640918.5	50544557.8	287.29	19%
2019-20	4901576.1	3744087.4	179.32	24%	6436447.0	4834045.3	174.35	25%	111019352.5	83267212.5	188.82	25%

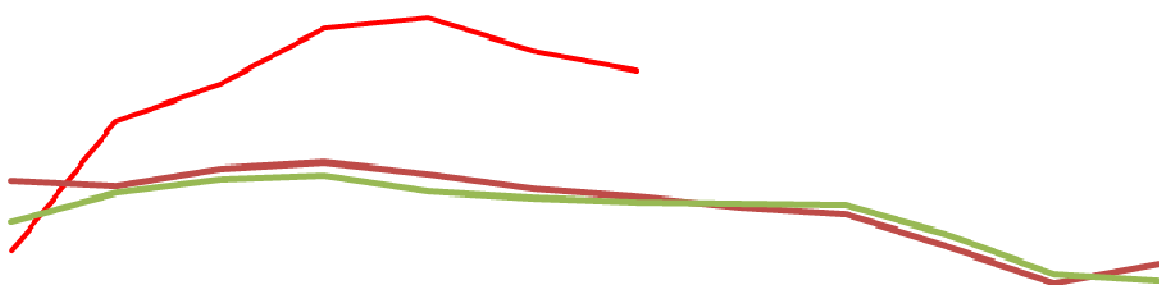
PRICE RANGE											
% OF TEAS SOLD	CTC LEAF					DUST					
	2020/21		UP TO SALE 40			2020/21		UP TO SALE 40			
	SALE 40	SALE 39	2020/21	2019/20	2018/19	SALE 40	SALE 39	2020/21	2019/20	2018/19	
BELOW 160	0.00	0.00	1.77	49.45	52.77	2.99	2.36	4.36	43.38	36.04	
BETWEEN 160.00-179.99	0.10	0.00	2.73	10.16	15.45	2.31	4.24	2.97	12.58	12.79	
BETWEEN 180.00-199.99	0.30	0.04	3.16	11.87	12.85	2.92	2.59	3.38	7.47	15.66	
BETWEEN 200.00-219.99	7.41	1.01	4.97	11.95	9.11	7.85	3.72	5.06	9.91	19.52	
BETWEEN 220.00-139.99	29.47	24.82	16.75	8.42	4.69	15.76	9.06	7.95	14.90	12.61	
BETWEEN 240.00-259.99	17.00	18.74	11.25	3.59	2.23	16.06	17.97	10.15	10.00	2.44	
BETWEEN 260.00-279.99	17.03	16.20	13.18	1.89	1.15	15.55	13.25	10.35	1.28	0.62	
ABOVE 280	28.69	39.19	46.19	2.67	1.75	36.55	46.81	55.78	0.49	0.31	

PRICE RANGE						PRICE RANGE					
% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING				
	2020/21		UP TO SALE 40				2020/21		UP TO SALE 40		
	SALE 40	SALE 39	2020/21	2019/20	2018/19		SALE 40	SALE 39	2020/21		
BELOW 200	5.57	8.12	7.45	23.93	31.88	BELOW 300.00	43.50	49.81	43.50		
BETWEEN 200.00-219.99	2.66	3.49	2.80	9.49	25.33	BETWEEN 301.00-400.99	4.39	4.06	8.06		
BETWEEN 220.00-239.99	5.36	5.99	5.62	12.72	20.47	BETWEEN 401.00-500.99	13.21	6.13	8.64		
BETWEEN 240.00-259.99	7.67	10.12	8.46	14.14	10.74	BETWEEN 501.00-600.99	15.78	11.87	8.81		
BETWEEN 260.00-279.99	21.00	18.14	11.22	16.23	6.22	BETWEEN 601.00-700.99	21.06	26.40	20.81		
ABOVE 280	57.74	54.14	64.44	23.50	5.36	ABOVE 701.00	2.05	1.73	10.18		

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
41	87883	38622	4964	33660	165129	No Sale	No Sale	No Sale	No Sale						
42	76653	46162	4948	29428	157191	98379	54202	4905	23662	181148	-21726	-8040	43	5766	-23957
43	No Sale	No Sale	No Sale	No Sale		92963	59676	6019	28264	186922					
44	88843	34488	4516	33835	161682	99704	55602	4864	24275	184445	-10861	-21114	-348	9560	-22763
TOTAL	253379	119272	14428	96923	484002	291046	169480	15788	76201	552515	-37667	-50208	-1360	20722	-68513

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	267.25					
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 40

	CTC LEAF			DUST			TOTAL				
	SALE 40										
OFFER	28,77,843.6 Kgs			13,88,908.8 Kgs			42,66,752.4 Kgs				
SOLD	16,50,363.2 Kgs			8,53,648.2 Kgs			25,04,011.4 Kgs				
SOLD %	57%			61%			59%				
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	4,88,129.8	276.38	30%	HUL	2,61,721.6	282.15	31%	W.India	6,28,050.2	274.31	25%
HUL	2,12,397.2	256.00	13%	TCPL	1,69,597.0	238.30	20%	HUL	4,74,118.8	270.44	19%
Local	2,09,653.2	243.03	13%	W.India	1,39,920.4	267.09	16%	TCPL	3,59,156.6	236.04	14%
TCPL	1,89,559.6	234.02	11%	WI.Pack	1,02,038.0	249.46	12%	Local	2,21,167.6	241.47	9%
N.India	1,64,348.0	251.01	10%	S.India	80,557.8	253.60	9%	WI.Pack	2,07,758.8	273.05	8%
Exports	1,33,007.2	252.39	8%	N.India	32,219.8	227.07	4%	N.India	1,96,567.8	247.08	8%
WI.Pack	1,05,720.8	295.83	6%	Packeteers	30,551.8	235.68	4%	Exports	1,52,253.8	246.44	6%
Others	92,071.0	249.75	6%	Exports	19,246.6	205.36	2%	S.India	1,03,046.8	256.76	4%
S.India	22,489.0	268.08	1%	Local	11,514.4	213.04	1%	Others	95,209.0	247.50	4%
Packeteers	20,540.4	229.47	1%	NI.Pack	3,142.8	278.22	0%	Packeteers	51,092.2	233.19	2%
NI.Pack	12,447.0	256.65	1%	Others	3,138.0	181.52	0%	NI.Pack	15,589.8	261.00	1%
			0%				0%				0%
Grand Total	16,50,363.2	259.11	100%	TOTAL	8,53,648.2	257.58	100%	TOTAL	25,04,011.4	258.59	100%

	ORTHODOX			DARJEELING			
	SALE 40						
OFFER	9,85,045.1 Kgs			93,028.4 Kgs			
SOLD	8,99,694.0 Kgs			42,982.0 Kgs			
SOLD %	91%			46%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Local	2,98,674.1	276.38	33%	Local	13,293.4	312.02	31%
Domestic	1,64,469.1	258.87	18%	TCPL	11,883.8	500.57	28%
Other Exports	97,404.1	290.65	11%	Exports	11,247.8	428.15	26%
W.India	90,851.4	293.75	10%	Others	4,129.8	208.16	10%
Others	88,990.2	280.34	10%	N.India	1,396.0	158.74	3%
Middle East	88,847.9	284.93	10%	Domestic	471.2	528.64	1%
CIS	31,740.1	287.10	4%	Other Exports	365.6	468.12	1%
N.India	24,146.2	276.33	3%	W.India	194.4	169.00	
Exports	12,212.2	299.01	1%				
CONTINENT	2,303.7	312.85	0%				
WI.Pack	55.0	151.00	0%				
			0%				
TOTAL	8,99,694.0	278.48	100%	TOTAL	42,982.0	382.64	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 40

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	256513	411.20	354671	303.28
HOOKHMOL	158234	409.14	263018	272.88
MOKRUNG	271600	397.35	297064	269.38
DOOMUR DULLUNG	222675	395.71	262493	278.52
GATOONGA	440309	382.27	553571	259.75
HAJUA	215626	378.64	192188	240.02
DUBBA	65334	374.79	5693	137.54
SOTAI	50957	372.17	135519	243.34
DUFLATING	215203	366.05	401121	263.99
GELAKEY	61635	365.66	86720	246.52
SALKATHONI	310809	363.53	449151	220.96
DEHA	157755	358.34	199757	241.32
NAMROOP	338086	358.34	240498	207.35
KOTALGOORIE	155763	357.95	103440	241.92
BANAMALIE	80124	353.53	138466	253.31
KHOOMTAIE 'A'	118897	352.44	98430	220.94
GONESHBARI CLONAL	52728	352.27	99932	217.31
LIGRIPOOKRIE	202328	351.22	0	0.00
KAMARBUND	108314	350.02	78359	227.18
MOHOKUTIE	141236	349.88	90010	237.04
SOCKLATINGA	79776	349.02	145367	239.06
UDAYAN	46320	347.93	83750	234.73
BEHUBOR	96308	347.67	0	0.00
KOOMTAI 'B'	732977	347.46	1039228	226.64
MOHEEMA	29900	346.57	189277	215.22

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 40

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	210945	308.84	192875	231.76
GULMA	537185	308.53	606977	222.53
GHATIA ROYAL	179091	301.97	272127	228.72
BARADIGHI	395146	300.09	391281	223.87
PAHARGOOMIAH	415453	295.45	601375	227.74
ANANDAPURROYAL	140465	292.31	91417	206.52
RYDAK	440096	289.37	474613	206.43
DALGAON	526329	287.43	487903	210.84
CHULSA	260412	286.68	145763	189.00
JITI	468080	285.58	633825	196.12
NANGDALA	266024	285.39	223978	206.58
DIANA (RAMBARI)	184381	283.31	171828	214.04
KUMARGRAM	382059	282.90	487633	196.07
HOPE	371313	282.56	245051	202.19
NEW DOOARS	307822	281.92	640810	181.34
NOWERA NUDDY	258189	281.48	281693	191.88
ARYAMAN SPECIAL	94274	279.90	134293	169.77
DANGUAJHAR	375297	278.88	542502	194.24
CHALOUNI	280859	278.31	340216	184.65
DEBPARA SPECIAL	40274	276.55	89561	182.57
AIBHEEL	583291	275.86	726933	191.73
BINAGURI	698189	274.37	799863	202.08
SANKOS	398471	274.05	449084	189.07
MATRI GOLD	238879	273.52	324931	191.82
KARBALLA	212248	273.07	399421	183.28

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 39 2020